

D&T Practice NEA

'think around' customer profile template

Sarah Pook 01/04/2020 Final version

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Overview

This document contains

A customer profile template for a practice D&T NEA

Points to consider when using this resource

To help scaffold a customer profile for a practice D&T NEA







Customer profile template

This is my client. He/she/they has/have commissioned the design and manufacture a prototype of my product.

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Image of your client

Start with a description and information about your Specific Client – carefully describe the general requirements of the client	
Write a paragraph about their background	
Write a paragraph on your clients view and opinion on their design requirements – after a discussion with the client, describe the agreed outcome	
Write a paragraph on your clients desired product outcome	
Think about other potential customers who may benefit from your product – Describe / explain the range of potential customers. For example, the final design /solution may benefit not only the client but others as well.	

Give examples of products used in conjunction with the design problem - images from the internet are fine								
Example 1	Example 2	Example 3	Example 4	Example 5				

Summary of conclusions: It is important to summarise your findings





Design and Technology

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